



WORKSHEET FOR TODAY'S WORKSHOP

Topics of Interest

1. Which topic areas seem interesting? List the Topic number and review the [RFA](#) after the workshop.

Am I eligible to participate in SBIR program?

(1) What is your motivation for finding out about the Small Business Innovation Research (SBIR) program?

- a. (a) I need funding to continue my research
- b. (b) I have developed a product and need funding for a demonstration
- c. (c) I am interested in starting a research and development company
- d. (d) I work for a small manufacturing firm with an R&D department. We are looking to leverage the skills of our R&D department
- e. (e) Someone told me to look into it

(2) Which of the following best describes your company?

- (a) I work for a foreign owned company
- (b) My firm has more than 500 employees
- (c) I don't have a company
- (d) I work for a not-for-profit organization
- (e) I work for a small business with less than 500 employees

(3) If you are the person who would be conducting the research (Principal Investigator) which of the following best describes your experience with experimentation?

- (a) I routinely conduct experiments in my current position
- (b) I have never conducted a formal experiment
- (c) I did a lot of experimentation when at the university
- (d) I am inquisitive

(4) Which of the following describes the ownership of your company?

- (a) The owner of the company is a foreign national and doesn't have a green card
- (b) We are a venture-backed small business. The investors own more than 51% of the company stock
- (c) The owner is a permanent resident
- (d) We are a DE C-Corp with 20% of the stock held by business angels. Daily operations are managed by the company President who is a US citizen

(5) Which of the following best describes where the research for your company will be conducted?

- (a) Canada
- (b) District of Columbia
- (c) in the US
- (d) Commonwealth of Puerto Rico

(6) Which describes your current citizenship status?

- (a) I am a foreign national with a green card
- (b) I am a US citizen
- (c) I am an illegal immigrant without a green card
- (d) I have dual citizenship

(7) Which best describes the employment status of the person who will be the principal investigator?

- (a) The person is currently a graduate student
- (b) The person is employed by the firm that will apply
- (c) The person is a university professor
- (d) The person is just starting a new business
- (e) The person works full time for a large firm

(8) Which best describes your training and experience with advanced technologies?

- (a) I have a Bachelor degree and many years experience with advanced technologies
- (b) I have a Ph.D. in a scientific discipline
- (c) I have many years experience with advanced technologies and have filed a number of patents
- (d) I have an engineering degree
- (e) I have a high school diploma and limited experience with advanced technologies

(9) Which best describes how your financial records are kept in your company?

- (a) We have a finance department which addresses financial concerns
- (b) I keep all of my financial records in a shoebox
- (c) Another member of my family works with me and takes care of the financials
- (d) I refer this to a consultant

To learn more about eligibility, please take a look at the Tutorial on SBIR.gov.

Finding Assistance in Preparing your USDA Application

- (1) List the names of different types of organizations that can provide you with assistance